



**CASE STUDY:**

Security services for a large distributor of industrial supplies

**INDUSTRY: RETAIL & MANUFACTURING**

## Client background

The client is a major distributor of industrial supplies and is situated in multiple locations across the United States.

## Client challenge

The client was interested in scaling security operations in the company's subsidiaries, and approached CyberProof for help both in developing a next-generation Security Operations Center (SOC) and for assistance with rolling out an enterprise-wide Incident Response (IR) framework designed to shorten time to response and reduce total cost of ownership. In preparing for the roll-out of the enterprise-wide IR framework, the customer's team expressed concern about staffing, running, and tuning an in-house SIEM. They felt that outsourcing these aspects of the implementation process would alleviate pressure on the security team. In addition, the team faced the following challenges:

- Establishing an effective onboarding process for security data feeds from the customer's operating companies, subsidiaries, and distributed events
- Sustaining 24x7 coverage of security operations
- Developing "digital playbooks" and comprehensive SLA, compliance dashboards and reporting

The team sought a platform that would function as a "single pane of glass" for all the various technologies they use.

## Benefits



**Fewer false positives** with a fully functional SIEM that reduces noise



**Automating alert prioritization** and proactively querying external sources



**Greater operational efficiency** with a single pane of glass and meeting IEC/ISO and NIST compliance requirements



**Event data enrichment** and insights with SeeMo, our virtual analyst



Ultimately, we selected CyberProof because they showed the greatest desire to partner with us and adapt – as we navigate the unknowns and mature into this space. They aligned with our desire to go after events where they are logged, which will help us onboard sensors quickly and cleanly. We also appreciate CyberProof's advanced automation capabilities and are looking forward to building out the ability to automate more responses over time.

– **Client CEO**



## About CyberProof

CyberProof, a UST company, helps our clients transform their security to a cost-effective, cloud-native technology architecture. Our next-generation Managed Detection & Response (MDR) service is built to support large, complex enterprises by combining expert human and virtual analysts. Our services are enabled by our purpose-built platform, the CyberProof Defense Center – enabling us to be more agile, collaborate better, and deliver powerful analytics. Our integrated security services include Threat Intelligence, Threat Hunting, and Vulnerability Management. Our experts innovate to meet our clients' needs with custom use cases, integrations, and automations. For more information, visit [www.cyberproof.com](http://www.cyberproof.com).

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